

**Condensed Income Statement:**

	As of and for the twelve months ended		As of and for the three months ended	
	<b>December 31,</b>		<b>Dec 31,</b>	<b>Sept 30,</b>
	(Dollars in thousands)		(Dollars in thousands)	
	<u>2014</u>	<u>2013</u>	<u>2014</u>	<u>2014</u>
Net interest income	\$ 23,267	\$ 22,011	\$ 6,033	\$ 5,890
Less: Provision for loan losses	<u>750</u>	<u>525</u>	<u>150</u>	<u>225</u>
Net interest income after provision for loan losses	\$ 22,517	\$ 21,486	\$ 5,883	\$ 5,665
Gains on sales of securities	139	429	50	13
Gains on sales of loans	904	873	277	194
Noninterest income	6,365	5,491	1,741	1,608
Noninterest expense	<u>20,002</u>	<u>18,730</u>	<u>5,283</u>	<u>5,010</u>
Income before income taxes	\$ 9,923	\$ 9,549	\$ 2,668	\$ 2,470
Income taxes	<u>2,719</u>	<u>2,520</u>	<u>802</u>	<u>650</u>
Net income	<u>\$ 7,204</u>	<u>\$ 7,029</u>	<u>\$ 1,866</u>	<u>\$ 1,820</u>

**Share and Per Share Data**

Average common shares outstanding (basic)	1,490,581	1,488,950	1,489,325	1,489,709
Average common shares outstanding (dilutive)	1,596,133	1,594,502	1,594,877	1,595,261
Period-end common shares outstanding (common)	1,488,506	1,490,498	1,488,506	1,489,435
Period-end common shares outstanding (dilutive)	1,594,058	1,596,050	1,594,058	1,594,987
Net income per common share (basic)	\$ 4.83	\$ 4.72	\$ 1.25	\$ 1.22
Net income per common share (dilutive)	\$ 4.58	\$ 4.48	\$ 1.18	\$ 1.16
Cash dividend declared	\$ 1.42	\$ 1.31	\$ 0.38	\$ 0.38
Book value per common share	\$ 35.27	\$ 31.77	\$ 35.27	\$ 35.18
Last stock trade @ period end	\$ 45.46	\$ 35.31	\$ 45.46	\$ 40.98

**Period-end balances**

Assets	\$ 806,844	\$ 732,830	\$ 806,844	\$ 803,608
Earning assets	\$ 761,738	\$ 692,325	\$ 761,738	\$ 757,686
Loans	\$ 544,464	\$ 500,884	\$ 544,464	\$ 538,452
Allowance for loan losses	\$ 7,549	\$ 7,132	\$ 7,549	\$ 7,605
Deposits	\$ 698,202	\$ 627,919	\$ 698,202	\$ 715,892
Shareholders' equity	\$ 52,506	\$ 47,410	\$ 52,506	\$ 52,404

**Average Balances**

Assets	\$ 769,769	\$ 698,234	\$ 795,368	\$ 783,416
Earning assets	\$ 727,446	\$ 660,539	\$ 751,403	\$ 740,681
Loans	\$ 521,500	\$ 469,224	\$ 541,006	\$ 527,695
Allowance for loan losses	\$ 7,445	\$ 7,049	\$ 7,688	\$ 7,528
Deposits	\$ 692,194	\$ 617,679	\$ 709,865	\$ 709,708
Shareholders' equity	\$ 51,659	\$ 46,185	\$ 54,096	\$ 52,306

**Key Ratios**

*Earnings:*

Return on average assets	0.94%	1.01%	0.93%	0.92%
Return on average equity	13.95%	15.22%	13.69%	13.80%
Net interest margin	3.20%	3.33%	3.19%	3.15%
Net interest margin (T/E)	3.30%	3.44%	3.28%	3.25%
Efficiency ratio*	67.50%	68.10%	67.96%	66.82%

*Asset quality*

Net loan charge-offs to average loans	0.06%	0.08%	0.04%	0.01%
Allowance for loan losses to period-end loans	1.39%	1.42%	1.39%	1.41%
Non-performing loans to period-end loans	0.73%	0.82%	0.73%	0.68%

\* Calculated by dividing total noninterest expense by net interest income plus noninterest income (adjusted for certain items).